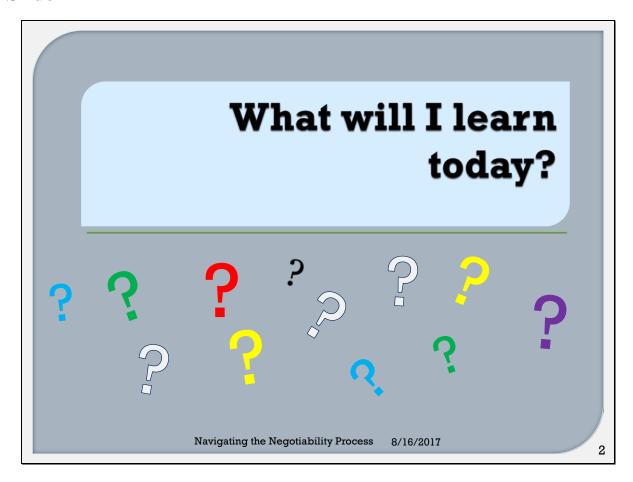
Federal Labor Relations Authority



Navigating the Negotiability Process

August 16, 2017





Conditions of Employment

Personnel policies, practices, and matters, established by rule, regulation, or "otherwise," affecting working conditions.

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.

• 5 U.S.C. § 7103 (a)(14)

Exceptions to Conditions of Employment

- Hatch Act political activity
- Classification matters
- Matters "specifically provided for by [f]ederal statute"

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- 5 U.S.C. § 7103(a)(14)
- Hatch Act: 5 U.S.C. §§ 7321-7326
- Classification matters as defined in 5 C.F.R. § 511.101

Do we have a bargaining-obligation dispute or a negotiability dispute?

8/16/2017

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Subjects of Bargaining

- Mandatory
 - Must bargain
 - E.g., 5 U.S.C. § 7106(b)(2) & (3)
- Prohibited
 - Cannot agree to (law prohibits)
 - E.g., 5 U.S.C. § 7106(a) (where no exception applies)
- Permissive
 - · May bargain/agree to
 - E.g., 5 U.S.C. § 7106(b)(1); agreements to bargain below level of recognition

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• 62 FLRA 174, 182 (agreeing to bargain below the level of recognition is a permissive subject of bargaining)

Negotiability Disputes 5 C.F.R. § 2424.2(c)

- Look at each proposal or provision in petition.
- Is the Agency saying **not now** or **never**?

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• *E.g.*, 65 FLRA 738, 741

Negotiability Disputes 5 C.F.R. § 2424.2(c)

- Examples of bases of negotiability claims:
 - statutes (including Federal Service Labor-Management Relations Statute)
 - executive orders
 - government-wide rules and regulations
 - agency regulations with "compelling need"

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Negotiability Disputes 5 C.F.R. § 2424.2(c)

- Proposals: Prohibited and permissive are outside the duty to bargain
- Provisions: Only prohibited may be disapproved by Agency head

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Prior Agreements & Existing Policies

- Prior agreement doesn't mean it's within the duty to bargain now.
- Nor does the fact that proposal reflects an existing Ag policy or practice (e.g., Ag regulation).

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• Prior agreement: *e.g.*, 61 FLRA 554, 557

Bargaining-Obligation Disputes 5 C.F.R. § 2424.2(a)

- Not required to bargain under current circumstances.
 - E.g., "covered by," "de minimis"
- No ULP remedies
- Dismiss petition/portion of petition if only b-o dispute; any resolution of b-o dispute must occur in other proceedings (such as grievance or ULP)

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• 5 C.F.R. § 2424.40(a) ("with the exception of an order to bargain," an Authority decision and order in a negotiability proceeding "will not include remedies that could be obtained in an unfair-labor-practice proceeding under 5 U.S.C. § 7118(a)(7)")

Bargaining-Obligation Disputes

- For example:
 - 1) "covered by"
 - 2) "de minimis"
 - 3) trying to bargain at wrong level
 - 4) proposal outside the scope of the change
- See also OGC ULP Case-Law Outline

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 OGC ULP Case-Law Outline available at https://www.flra.gov/resources-training/resources/guides-manuals

"Covered By"

- Don't have statutory duty to bargain over conditions of employment that have already been resolved by bargaining.
- Two-prong test:
 - 1) Is subject matter expressly contained in the agreement?
 - 2) If not, is the subject matter inseparably bound up with, and thus plainly an aspect of, a subject expressly covered by the agreement

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- No statutory duty where already resolved: e.g., 68 FLRA 580, 582
- Two-prong test: *e.g.*, 66 FLRA 213, 216

"Covered By": Expressly Contained In

- "Expressly Contained in the Agreement"
 - Exact congruence of language not needed.
 - Would a reasonable reader conclude that the contract provision settles the matter in dispute?
 - Does proposal modify or conflict with the express terms of the contract provision?

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• E.g., 66 FLRA 213, 216; 66 FLRA 124, 126; 60 FLRA 572, 573-74

"Covered By": Inseparably Bound Up With

- "Inseparably Bound Up With"
 - Matter in proposal must be more than tangentially related to a contract provision
 - Is the matter so commonly considered to be an aspect of a matter in the parties' agreement that negotiations can be presumed to have foreclosed further bargaining?

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• E.g., 66 FLRA 213, 216

"Covered By" Doctrine Inapplicable

- •At term negotiations.
- •When no term agreement is in effect.
- •Where the agreement specifically contemplates bargaining.

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- Term negotiations: e.g., 68 FLRA 334, 338
- No term agreement: *e.g.*, 57 FLRA 185, 193
- Agreement contemplates: e.g., 68 FLRA 580, 582-83

"Covered By" Examples

- Examples of proposals covered by agreement:
 - E.g., 67 FLRA 482, 484-87; 66 FLRA 213, 218; 62 FLRA 174, 178-79; 56 FLRA 798, 803-05.
- Examples of proposals not covered by agreement:
 - E.g., 68 FLRA 580, 582-83; 66 FLRA 124, 126; 64 FLRA 879, 882-83.

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"De Minimis"

- Ag has no duty to bargain over changes that have only "de minimis" effects on unit employees' conditions of employment.
- Authority looks to nature and extent of the effects, or reasonably foreseeable effects, of the change.
- Number of employees not dispositive.

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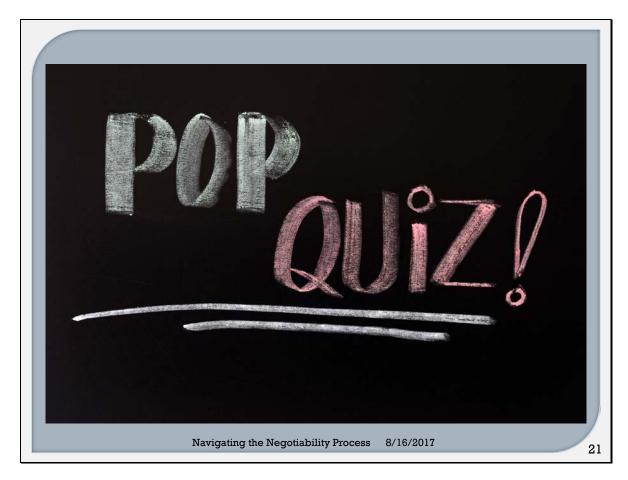
- No duty where de minimis: e.g., 64 FLRA 85, 89
- Look to effects, or reasonable foreseeable effects: *Id.*
- Number not dispositive: e.g., 64 FLRA 166, 173
- Decisions addressing: 64 FLRA 166, 173-74; 64 FLRA 85, 89-90; 60 FLRA 315, 318; 60 FLRA 169, 175-76; 59 FLRA 728, 728-29; 59 FLRA 646, 654-55; 21 FLRA 580, 585-86

Bargaining at Wrong Level

- Required to bargain only at "level of recognition."
- Bargaining below = permissive subject
- Note: If level of recognition is lower level of agency, then can't avoid bargaining just because subjects also may be subject to bargaining at higher level.

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- Req'd only at "level of recognition": e.g., 62 FLRA 174, 182
- Bargaining below: Id.
- Bargaining req'd at lower and higher level: e.g., 67 FLRA 34, 37 ("an agency may not refuse to bargain merely because the matters over which the union demands bargaining are, or may be, subject to negotiations at a higher organizational level")





Union Files Petition for Review

- Initiates process before Authority
- Only U may file
- Process depends on whether Proposal or Provision

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Proposals & Provisions

- Proposal: language offered for bargaining that parties <u>haven't</u> agreed to — Ag has declared outside the duty to bargain
- Provision: contract language that U and Ag negotiators <u>have</u> agreed to as part of their CBA or FSIP has imposed; disapproved on Ag-head review

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- 5 C.F.R. §§ 2424.2(c) & 2424.2(e)
- Id. § 2424.2(f)
- Ag-head review under 5 U.S.C. § 7114(c)

"Allegation of Nonnegotiability"

- For Proposals
- Ag says: Outside the duty to bargain
- No particular degree of specificity required

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• 61 FLRA 97, 98 (no particular degree of specificity required)

Agency-Head Disapproval

- For provisions
- Ag head says: Contrary to law, rule, or regulation
- Cannot disapprove permissive

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- 5 U.S.C. § 7114(c)(2)
- Cannot disapprove permissive: e.g., 61 FLRA 336, 339

Differences Between Proposals & Provisions

Proposal	Provision
At the bargaining table	Executed agreement or FSIP-imposed wording
Agency rep declares proposal nonnegotiable	Agency head disapproves
Can declare nonnegotiable at any time	Must disapprove within 30 days
Agency chooses whether to bargain over permissive subjects	Cannot disapprove permissive subject

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Union's Petition (Process): Proposals

- Solicited allegation of nonnegotiability
 - U requests (in writing), and Ag responds w/written allegation: U must file within 15 days of service of allegation
 - U requests (in writing), but Ag doesn't respond: U can file at any time after 10-day period for Ag response.

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• 5 C.F.R. § 2424.21

Union asks, Agency gives Allegation of Nonnegotiability							
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
1	Union request	3	Agency says non-negotiable	Filing clock starts	6	7	
8	9	10	11	12	12	14	
15	16	17	18	19 Petition DUE!	20	21	
22	23	24	25	26	27	28	
29	30						
	1	Navigating the	Negotiability Proce	ss 8/16/2017			

- 5 U.S.C. § 7117(c)(2)
- 5 C.F.R. § 2424.21(a)

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Union asks, and							
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
1	2 Union request	3	4	5	6	7	
2222	9	10	11 65	12 Tenth day, now what?	13	14	
15	16	17	18	19	20	21	
22	23	24	25	26	27	28	
29	30						

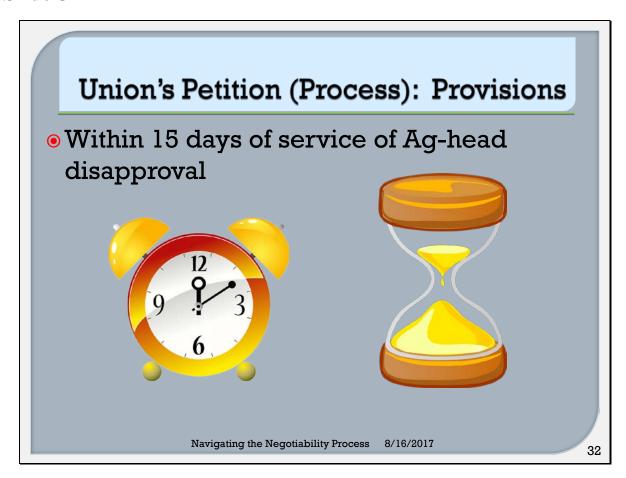
• 5 C.F.R. § 2424.21(b)

Union's Petition (Process): Proposals

- Unsolicited allegation of nonnegotiability
 - U doesn't request, but Ag gives (in writing)—two options, U can:
 - 1. file petition but it must do so timely (within 15 days); or
 - 2. not file petition and later request written allegation if U wants to pursue an appeal.
 - In (2), when U requests: if Ag gives written allegation,
 U must file within 15 days; if Ag doesn't, U can file any
 time after 10-day period
 - Ag may provide unsolicited allegation before the FSIP, and the same rules apply

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- 5 C.F.R. §§ 2424.11(c) & 2424.21(a)-(b); 52 FLRA 1429, 1435
- FSIP context: 50 FLRA 121, 121-22



• 5 C.F.R. § 2424.21(a)(2)

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Sequence of Filings (Generally)

- 1) U Petition for Review
- 2) Post-Petition Conference
- 3) Ag Statement of Position
- 4) U Response
- 5) Ag Reply

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Hearing Requests

- High Standard
 - Necessary to resolve disputed issues of material fact.
- Authority rarely grants hearing requests; almost always relies on documents in the record.

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• Hearing Request Standard: 5 C.F.R. § 2424.31

Union's Petition: Format & Content

- Forms (including eFiling) or Copies of Agsame inforegs/instructions
- In proposal cases, Ag's
 Meaning & operation
 written allegation of
 Supporting arguments
 nonnegotiability or evidence
 Any related proceedings
 that U requested
 Hearing request
- In provision cases, copy ofAg-head disapprovalReps' info
- Exact wording of proposals Statement of service
- Special terms explained

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Agency's Statement of Position (SOP)

- Within 30 days of Ag head's receipt of petition
- Forms (including eFiling) or equivalent
- Must contain all arguments why proposals outside duty to bargain/provisions contrary to law
- Any disagreements regarding meaning & operation
- Any disagreements regarding severance

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• Agency's Statement of Position: 5 C.F.R. § 2424.24

The Union's Response

- Within 15 days of receiving Ag's SOP
- Forms (including eFiling) or equivalent
- Must discuss any claims from SOP that U disagrees with
- If not previously provided:
 - Copies of Ag regs
 - Any requests for severance

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• Union's Response: 5 C.F.R. § 2424.25

The Agency's Reply

- Must file within 15 days after Ag receives copy of U's response
- Forms (including eFiling) or equivalent
- Created by regulation to allow Ag to respond to facts or arguments made for the first time in U's response
- May not raise new arguments/bases for nonnegotiability that could have been raised in SOP

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Agency's Reply: 5 C.F.R. § 2424.26

Other Submissions & Amicus Curiae

- Written request for permission
- Additional submissions may be filed only in "extraordinary circumstances."
- Parties encouraged to include submission along with request
- Amicus requests will be granted only if Authority deems "appropriate."

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- Extraordinary Circumstances: 5 C.F.R. § 2424.27
- Amicus Requests: 5 C.F.R. § 2424.27

Where to File

Chief, Case Intake and Publication (CIP)
Federal Labor Relations Authority
Docket Room, Suite 200
1400 K Street NW.
Washington, DC 20424-0001

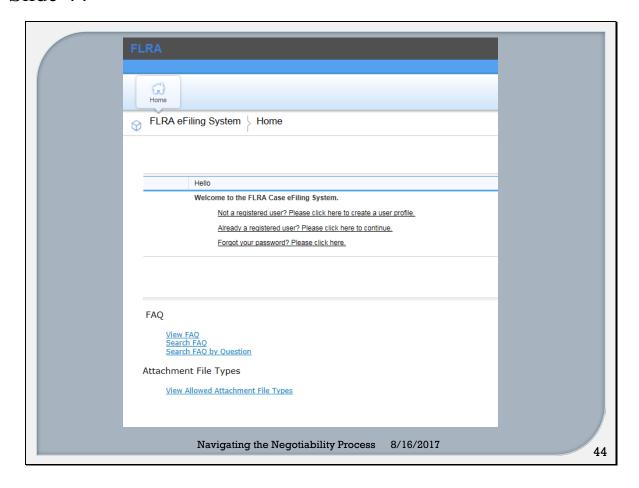
Phone = (202) 218-7740Fax = (202) 482-6657 (only motions)

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How to File eFiling In person Commercial delivery First-class mail Certified mail NOT fax (except for motions)

• How to File: 5 C.F.R. § 2429.24





When to File

- For eFiled: Any calendar day (including Saturdays, Sundays, and holidays) or time (by midnight EST), but don't have to on weekends/holidays
- For in-person: Monday through Friday (not holidays), 9 a.m. to 5 p.m. EST

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"Service" Required

- Parties must serve other parties with copies of everything they file with Authority.
- U must serve Ag head (in addition to principal Ag bargaining rep).
- Methods:
 - Certified mail
 - First-class mail
 - In person
 - Email (ONLY if other party consents)
 - NOT fax (except service of motions)

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Service Requirements: 5 C.F.R. § 2424.2(g)

Additional Procedural Requirements

- Original and 4 copies of everything must be filed with Authority (except eFile).
- Table of contents if over 10 doublespaced pages (except fillable forms in eFiling).
- Signed statement of service (or eFile certification).

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• Original and 4 copies: 5 C.F.R. § 2429.25

• Table of contents: 5 C.F.R. § 2429.29

• Statement of service: 5 C.F.R. § 2429.27(c)

Noncompliance with Procedural Requirements

- Minor/technical Authority will allow party to correct mistake (by deficiency order)
- But failure to file timely dismiss petition with prejudice (after show-cause order)
- Failure to respond to Authority order:
 - Dismiss petition (for U failure)
 - Order bargaining or withdrawal of Ag-head disapproval (for Ag failure)

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- Proposal or provision nonnegotiable
- Failure to comply with certain procedural and other requirements
- No negotiability dispute (look to each proposal/provision)
 - *E.g.*, if only bargaining-obligation dispute.

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- No negotiability dispute: e.g., 65 FLRA 738, 741
- Bargaining-obligation dispute: 5 C.F.R. § 2424.2(d)

Mootness

- No advisory opinions.
- Jurisdictional burden on party arguing
- But Authority may raise "sua sponte"
- Issues that led to filing of petition resolved, or no longer a dispute between the parties.
 - *E.g.*, not bargaining over wording in petition
 - E.g., date already passed
 - · E.g., parties reached agreement

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- No advisory opinions: 5 C.F.R. § 2429.10
- Issues resolved: 66 FLRA 393, 393
- Not bargaining over wording in petition: 67 FLRA 280, 281-83
- Date already passed: 58 FLRA 409, 410
- Parties reached agreement: 52 FLRA 251, 254

- "Directly Related" to ULP or Grievance
 - Generally dismiss petition if U has filed ULP charge or grievance alleging ULP.
 - Exception in "compelling need" cases.
 - Dismissal without prejudice: U may refile petition within 30 days of administrative resolution of ULP charge or grievance, if negot issue has not been resolved.

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- Grievance was directly related to petition: 56 FLRA 796, 797
- Grievance wasn't directly related: 66 FLRA 1038, 1038-39

- If petition seeks review of proposal/ provision that has not "substantively changed" from prior petition; or
- Authority dismissed previous petition with prejudice,
- Then Authority will dismiss petition.

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- Not substantially changed from prior petition: 56 FLRA 236, 237-38
- Dismissed previous petition with prejudice: 5 C.F.R. § 2424.32(d)

Collaboration & Alternative Dispute Resolution Office



flra.gov/CADRO

CADRO@flra.gov

Ways to Resolve Negotiability Qs • Litigate negotiability petition • Part of ULP before ALJ or arbitrator • CADR® Generally not Federal Service Impasses Panel unless

• 5 C.F.R. § 2424.10 ("Collaboration and Alternative Dispute Resolution Program")

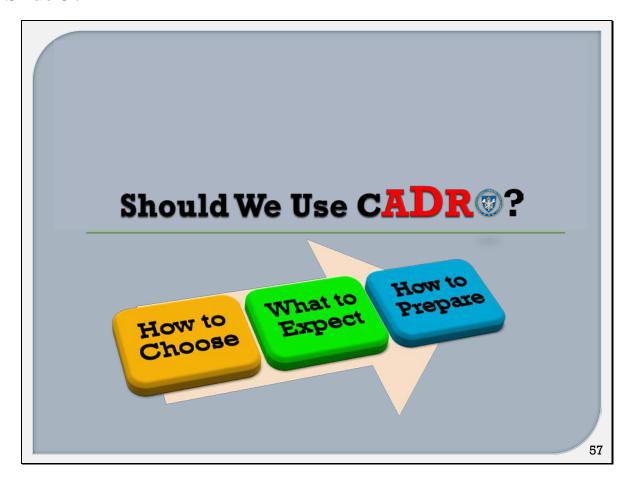
"substantively identical" to previous proposal or provision.

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- Arbitrators and ALJs authorized to determine negotiability issues in ULP context: 64 FLRA 443, 446-47
- Panel jurisdiction: Carswell, 31 FLRA 620, 624



How to Get CADR® Assistance. 1. Check box in petition 2. Request during post-petition conference Our webpage fira.gov/CADRO



Why ~90% Choose CADR®

Navigating the Negotiability Process

- Most often: Reach full agreement resolving all language disputes.
- Sometimes: At least resolve legal questions. They finish the rest through collective bargaining.
- Rarely: Proceed for decision by the Authority.

Abeyance, remains in queue

Pragmatic

Federal-sector expertise

Help you assess risks, opportunities

Which Is Better (for our case)? Litigate ADR Litigate ADR Vindication Precedent Neutral opinion ✓ Q of fact/law Solve problem All/None Control Cost Speed Risk Communication Voluntary **Emotions** Confidential Constituents Relationship Informed choice Compliance

Appropriate Issues for CADR®

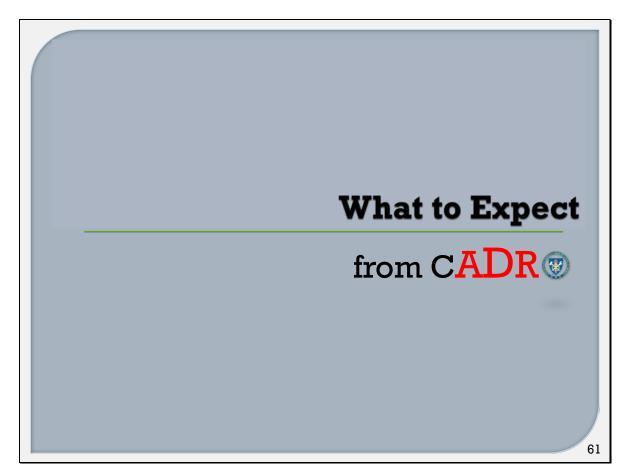
- Almost any issue can be appropriate for ADR!
- RIF procedures
- Representation duties outside of the employee's own bargaining unit
- Attorney fees
- Call back overtime
- HSPD-12 SmartIDs

- BUE access to the base galley
- Furloughs for uncommon TOD
- Disciplinary action against probationary employees
 - New office locations & closing offices

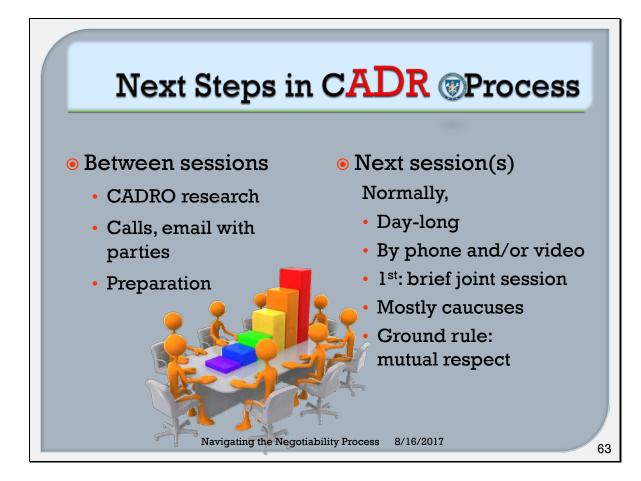


Examples of successful issues

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1st Steps in CADR® Process Call from CADRO staff Initial joint session About 1 hour long CIP normally sends abeyance order Clarify disputed language & legal Schedule initial concerns session **Explore** interests Collect additional information **Answer questions** Schedule next session Navigating the Negotiability Process 8/16/2017 62

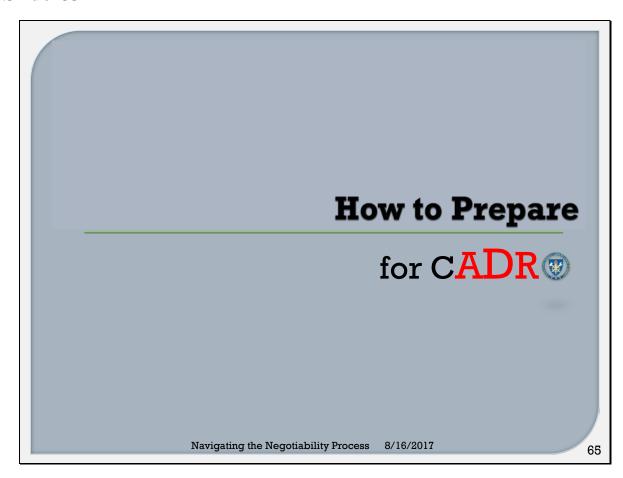


[Subject to statutory exceptions, ...]

5 U.S.C. § 574

- (a) a neutral in a dispute
 resolution proceeding shall not
 voluntarily disclose or through
 discovery or compulsory process
 be required to disclose any
 dispute resolution
 communication or any
 communication provided in
 confidence to the neutral, ...
- (b) A party to a dispute resolution proceeding shall not voluntarily disclose or through discovery or compulsory process be required to disclose any dispute resolution communication, ...

-
- (d) (1) The parties may agree to alternative confidential procedures for disclosures by a neutral.
- (2) To qualify for the exemption [from FOIA], an alternative confidential procedure under this subsection may not provide for less disclosure than the confidential procedures otherwise provided under this section.



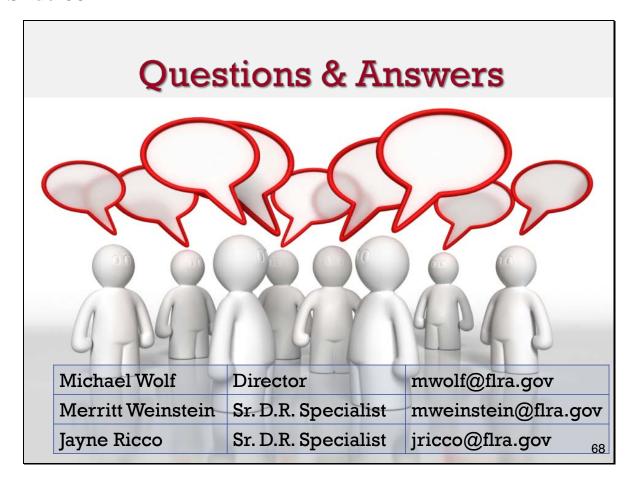


Prepare for Success

- Scope
- Distinguish:
 - Nonnegotiable
 - No bargaining obligation
 - Not agreeable
- Participants have:
 - Authority to settle
 - Knowledge of issue(s)
- Written agreement to mediate

- Prepare & share info
- Educate constituents
- Step back from positions, prepare to describe
 - The problem (i.e., the issue)
 - Why you care (i.e., your interests)
- Be ready to brainstorm creative ideas!
- Avoid the dreaded "oh by the way"
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Prepare Yourself • Willing to listen, ask & answer questions, explore new ideas and options • Respectful, informal, conversational, patient • Focus: • Goals, desires, fears, obstacles • Strengths & weaknesses • BATNA & WATNA



Post-Petition Conferences and Authority Decisions

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8/16/2017

Post-Petition Conference

- Authority, U rep(s), Ag rep(s)
- Normally by phone
- Parties must participate
- Party reps must be knowledgeable about dispute and have authority to discuss and resolve matters. Includes:
 - Meaning
 - Any disputed factual issues
 - Objections to proposals/provisions
 - Any related proceedings

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• See 5 C.F.R. § 2424.32(d) for consequences of failure to participate.

Post-Petition Conference

- Authority rep will:
 - Gather factual information about the dispute (including meaning and impact of proposals/provisions)
 - Facilitate discussion, seek areas of agreement, discuss modifications to wording
 - Decide issues concerning requests for extensions (but not waivers) of time
 - Prepare written record (served on parties) will not contain Ag legal objections; Ag must make in statement of position

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"Meaning" Issues

- If parties' agreed meaning (or U's explanation) consistent with wording, adopt; if not, don't.
- Provision cases defer to parties that executed agreement, not Ag head.
- Meaning adopted by Authority will apply in other proceedings.

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- Parties agree on meaning: e.g., 65 FLRA 509, 510
 - Parties disagree on meaning: e.g., 67 FLRA 654, 655-56; 66 FLRA 278, 278; 51 FLRA 451, 459.
 - Provisions: *e.g.*, 65 FLRA 509, 514.
 - Meaning adopted applies in other proceedings: e.g., 55 FLRA 562, 564 n.9.

Severance

- Division of proposal/provision into separate parts with independent meaning, for purpose of determining whether any separate parts = within duty to bargain/contrary to law.
- U may request in petition or response.
- Ag may oppose; must explain why inappropriate.

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- 5 C.F.R. §§ 2424.2(h), 2424.25(d).
- 66 FLRA 1038, 1040 (where no severance request, if one section of proposal is outside duty to bargain, then entire proposal is outside duty to bargain).
- Ag may oppose: 5 C.F.R. §§ 2424.24(d) & 2424.26(d).

Parties' Burdens/Failure to Meet

- Both: Create record & support arguments.
- U: Within duty to bargain, not contrary to law, or permissive; any severance request (but can reserve that until response).
- Ag: Outside duty to bargain or contrary to law; why severance is not appropriate (if U requested in petition).
- Failure to raise and support = waiver.
- Failure to respond = concession.
- Failure to support = bare assertion.

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- Create record & support: 5 C.F.R. § 2424.32(a)-(b).
- U's burden: id. § 2424.32(a).
- Ag's burden: id. § 2424.32(a)-(b).
- Waiver: id. § 2424.32(c)(1).
- Concession: id. § 2424.32(c)(2).
- Bare assertion: *e.g.*, 66 FLRA 124, 128.

Authority's Decision and Order

- Proposals: Either dismiss petition or order bargaining
- If proposal is permissive matter, order will say so
- Provisions: Either dismiss petition or, if mandatory or permissive, order Ag head to rescind disapproval

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After the Decision and Order

Possible scenarios:

- Comply
- Timely move for reconsideration (within 10 days after service).
- Appeal to U.S. Court of Appeals within 60 days. But can't make arguments that weren't made to Authority (except in "extraordinary circumstances").
- Report, to the appropriate Regional Director, any failure to comply – within a "reasonable period of time" after 60-day appeal time expires.

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- Motion for reconsideration: 5 C.F.R. § 2429.17.
- Judicial review: 5 U.S.C. § 7123(a)(1).
- Compliance: 5 C.F.R. § 2424.41.

What laws does the FLRA apply to decide whether our proposals/provisions are negotiable?

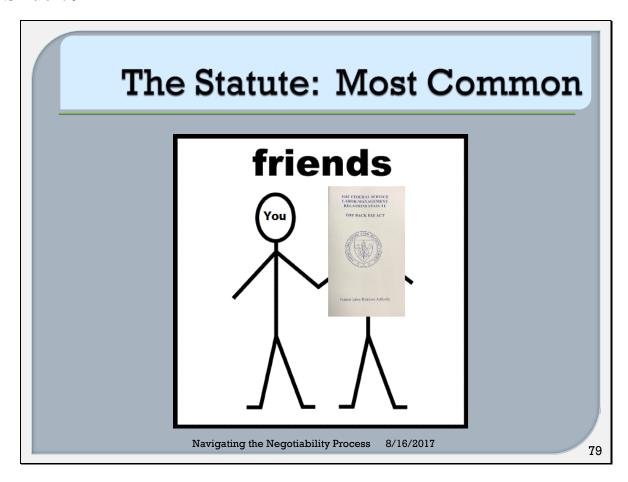
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Duty-to-Bargain Limitations 5 U.S.C. § 7117(a)

- Section 7117(a) defines the duty to bargain and limits that duty.
- •No duty if inconsistent with:
 - any federal law,
 - any government-wide rule/regulation, or
 - any agency rule or regulation for which there is a compelling need.

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Make the Statute your friend.

The Statute: Conditions of Employment

- Proposals/provisions must concern BUEs' "conditions of employment," and may not concern:
 - Hatch Act political activity
 - Classification matters
 - Matters "specifically provided for by [f]ederal statute"

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- "Conditions of Employment"5 U.S.C. § 7103(a)(14)
- Hatch Act political activity
 5 U.S.C. §§ 7321-7326
- Classification matters
 Defined in 5 C.F.R. § 511.101
- "Specifically provided for"
 E.g., 57 FLRA 373, 383

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The Statute: Management Rights

- § 7106(a)(1) not limited by "applicable laws"
- § 7106(a)(2) limited by "applicable laws"
- § 7106(b)(1) permissive
- All include right to not act
- All limited by § 7106(b)(2) and (3)
- Proposal/provision may involve more than one right or exception – Authority addresses only those raised

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• 5 U.S.C. § 7106.

Management Rights: § 7106(a)(1)

- •Right to determine agency's:
 - Mission
 - Budget
 - Organization
 - Number of Employees
 - Internal-Security Practices

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- Mission: 59 FLRA 159, 163; 58 FLRA 341, 342; 49 FLRA 333, 349;
 22 FLRA 868, 869
- Budget: 66 FLRA 124, 125; 61 FLRA 113, 116; 47 FLRA 980, 998;
 44 FLRA 18, 30
- Organization: 63 FLRA 530, 532; 58 FLRA 175, 178; 56 FLRA 444, 449
- Number of Employees: 46 FLRA 298, 316
- Internal-Security Practices: 66 FLRA 929, 931

Management Rights: § 7106(a)(2)(A), First Part

- •Right to:
 - Hire Employees
 - Assign Employees
 - Direct Employees
 - Layoff Employees
 - Retain Employees



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- Hire: 62 FLRA 93, 94-95
- Assign: 65 FLRA 911, 913; 62 FLRA 508, 510; 61 FLRA 209, 218
- Direct: 65 FLRA 509, 511; 63 FLRA 505, 508; 63 FLRA 450, 453;
 62 FLRA 15, 17
- Layoff & Retain are Separate Rights with Different Definitions:
 58 FLRA 344, 345
- Layoff: 65 FLRA 911, 913
- Retain (separate from Layoff): 67 FLRA 85, 87; 60 FLRA 839, 841-42

Management Rights: § 7106(a)(2)(A), Second Part

•Right to:

- Suspend Employees
- Remove Employees
- Reduce Grade or Pay of Employees
- Take Other Disciplinary Action Against **Employees**

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- Suspend: 19 FLRA 647, 650
- Remove: 11 FLRA 475, 482; 3 FLRA 3, 5-6
- Reduce Grade or Pay: 53 FLRA 539, 579
- Other Discipline: 65 FLRA 142, 145; 61 FLRA 341, 346; 60 FLRA 124, 127; 53 FLRA 625, 679

Management Rights: § 7106(a)(2)(B), (C), & (D)

- •Right to:
 - B Assign Work
 - **6** Contract Out
 - Determine Personnel
 - Make Selections to Fill Positions
 - Carry Out Mission in Emergencies

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- Assign Work: 66 FLRA 819, 823; 64 FLRA 443, 447; 63 FLRA 505, 508;
 61 FLRA 97, 99
- Contract Out: 60 FLRA 595, 597; 48 FLRA 168, 204
- Determine Personnel: 61 FLRA 371, 373
- Selections/Positions: 61 FLRA 618, 622; 61 FLRA 226, 229; 56 FLRA 1046, 1048
- Mission in Emergencies: 58 FLRA 549, 551; 31 FLRA 131, 132

Management Rights: § 7106(b)

- All rights in § 7106(a) are "subject to"§ 7106(b), including:
 - § 7106(b)(1)
 - § 7106(b)(2)
 - § 7106(b)(3)



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Management Rights: § 7106(b)(1) The Hybrid, First Part

- At the election of the agency, negotiate:
 - Numbers, types, and grades
 - Of employees or positions
 - >Assigned to any-
 - Organizational subdivision,
 - Work project, or
 - Tour of duty



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- Enforceable in arbitration: 62 FLRA 90, 92
- Cannot be disapproved on agency-head review
 - 61 FLRA 336, 338, 339
- If also concerns § 7106(b)(2) or (b)(3), then mandatory:
 - 62 FLRA 341, 343
- Numbers: 57 FLRA 424, 426. Types & Grades: 52 FLRA 1024, 1032 & n.11, 1034. Organizational subdivision: 55 FLRA 925, 928; 54 FLRA 1302, 1306; 52 FLRA 794, 802. Work Project: 55 FLRA 848, 853. Tour of Duty: 57 FLRA 424, 426.

Management Rights: § 7106(b)(1) The Hybrid, Second Part

Technology, methods, & means of performing work

TECHNOLOGY

technical method used in accomplishing or furthering performance of agency's work

METHODS

the way agency performs its work (the "how")

MEANS

any instrumentality, including an agent, tool, device, measure, plan, or policy used by an agency for the accomplishment or furtherance of the performance of its work ("with what")

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- Technology of Performing Work: 58 FLRA 273, 275
- Methods & Means of Performing Work: 66 FLRA 499, 502; 66 FLRA 639, 646; 66 FLRA 112, 115; 56 FLRA 69, 87-91. But see 64 FLRA 723, 725.

Management-Rights Exceptions: § 7106(b)(2) "Procedures"

- The "procedures which management officials of the agency will observe in exercising" any management right under § 7106
- Look to the case law

MANDATORY

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- Must bargain despite effect on § 7106(a) or (b)(1) rights
- E.g., 61 FLRA 209, 220 (advance notice)
- *E.g.*, 61 FLRA 327, 331-33 (requiring delayed exercise of mgmt. rights until bargaining complete)
- Cannot preclude management from assigning employees particular duties: 47 FLRA 512, 520
- Cannot substantively limit right to determine content of performance standards: 56 FLRA 1115, 1116 n.2
- Examples that were not procedures: 70 FLRA 100, 104; 68 FLRA 676, 679

Management-Rights Exceptions: § 7106(b)(3) "Appropriate Arrangements"

- "Appropriate arrangements for employees adversely affected by the exercise of any authority" under § 7106(a) or § 7106(b)(1)
- Ask:
 - Is it an arrangement?
 - If so, is it appropriate?
- Must be "tailored"
- Within duty to bargain even if it's not a procedure

NEERIDATORY

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- 56 FLRA 69, 69, 86-91 (appropriate arrangements for exercise of § 7106(b)(1) rights)
- Must seek to mitigate adverse effects flowing from exercise of a management right. *E.g.*, 68 FLRA 676, 679.
- Union must identify effects or reasonably foreseeable effects flowing from management rights, and explain how they're adverse: 21 FLRA 24, 31.
- "Tailored" to compensate/benefit adversely affected employees. Compare 66 FLRA 929, 940-41 (tailored), with 51 FLRA 1308, 1318-19 (not tailored).
- Can't be speculative or hypothetical, e.g., 59 FLRA 25, 29, but may be "prophylactic," e.g., 64 FLRA 953, 959-60.

"Appropriateness" under § 7106(b)(3): Proposals vs. Provisions

DIFFERENT TEST for "Appropriateness"

- Proposals = *KANG*, "excessive interference"
 - Weigh burdens on exercise of management rights against benefits to employees.



- Provisions = "abrogation"
 - Does the arrangement "waive," or preclude Ag from exercising, affected rights?
 - But see D.C. Cir.: arbitrary and capricious to apply two different standards

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- Different Test: 65 FLRA 509, 512
- Weighing burdens vs. benefits: KANG, 21 FLRA 24, 31-32; see also
 67 FLRA 316, 317-18
- Applying abrogation to provisions: 65 FLRA 509, 513, 515
 - But see 739 F.3d 13, 21 (D.C. Cir. 2014) (reversing abrogation standard in provision dispute)

Management-Rights Exceptions: § 7106(a)(2) "Applicable Laws"

• When agency claims proposal or provision affects § 7106(a)(2) rights, Authority may ask whether proposal/provision enforces an "applicable law."

APPLICABLE LAWS

Lawfully enacted statutes (but not *The* Statute), the U.S. Constitution, controlling judicial decisions, executive orders issued pursuant to express statutory authorization, and regulations having the force and effect of law.

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- *E.g.*, 61 FLRA 201, 206
- See Dep't of the Treasury, IRS v. FLRA, 494 U.S. 922 (1990) (discussing the meaning of "applicable laws")

Legal Doctrine: Sole-and-Exclusive Discretion

- Generally, if Ag has discretion over a matter, then Ag must bargain over proposals concerning that matter.
- But if Ag's discretion is "sole and exclusive," then it would be contrary to law to require bargaining over that discretion.
- Sole-and-exclusive discretion may arise from statutes or regulations.

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- Generally, if discretion, Ag must bargain: 55 FLRA 1, 4-5
- Sole-and-exclusive discretion: 59 FLRA 331, 346, 351
- Under statutes, Authority examines wording & legislative history:
 58 FLRA 246, 248-50
- If discretion under reg, Authority may consider interpretation of Ag that promulgated reg: 59 FLRA 331, 341-45
- See U.S. Dep't of the Air Force, Luke AFB, Ariz. v. FLRA, 844 F.3d 957 (D.C. Cir. 2016) (example of sole-and-exclusive discretion; no particular wording required to show Congressional intent to grant sole-and-exclusive discretion)

Agency Rules and Regulations

- Ag rules and regs = rules, regulations, and official declarations of policy that govern the resolution of matters within particular agencies.
- Generally within duty to bargain, unless Ag shows "compelling need" for rule/reg.

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- Ag rules & regs: 37 FLRA 186, 193-94
- "Compelling need": 5 U.S.C. § 7117(a)(2); Illustrative criteria: 5 C.F.R.
 § 2424.50
- But "compelling need" does not apply if U "represents . . . a majority of employees in the issuing agency or . . . subdivision" to whom the rule/reg applies. Id. § 7117(a)(3); see 68 FLRA 407, 408-09.

Agency Rules and Regulations: "Compelling Need"

- Claim must be resolved in negotiability proceeding.
- Test under 5 C.F.R. § 2424.50:
 - Essential, not merely helpful or desirable, to accomplishment of mission or execution of functions of Ag or primary national subdivision in a manner that's consistent with requirements of effective and efficient government;
 - Necessary to ensure maintenance of basic merit principles; or
 - Implements a mandate to the Ag or primary national subdivision under law or outside authority, which implementation is essentially nondiscretionary in nature.

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- Must resolve in NG proceeding. E.g., 49 FLRA 534, 542.
 - But see 67 FLRA 34 (compelling-need assertion cannot completely preempt bargaining process).

Government-wide Rule or Regulation

- Government-wide = Rules, regulations, and official declarations of policy that are generally applicable throughout the federal government and are binding on the federal agencies and officials to whom they apply
- Generally, if CBA preceded gov't-wide regulation, CBA governs until it expires.
 - Exception: gov't-wide regulations that implement 5 U.S.C.
 § 2302 (prohibited personnel practices).

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- Proposal/provision cannot be inconsistent with gov't-wide rule or reg:
 5 U.S.C. § 7117(a)(1)
- "Government-wide": e.g., 53 FLRA 403, 416
- Generally, CBA applies if precedes gov't-wide reg: 5 U.S.C.
 § 7117(a)(7); 65 FLRA 817, 819
 - Reciting standard with exception: 60 FLRA 398, 399 n.6

Reminder: Do Not Look to Prior Agreements or Existing Policies to Determine Negotiability

- Prior agreement doesn't mean it's within the duty to bargain now
- •Nor does the fact that proposal reflects an existing Ag policy or practice (e.g., Ag regulation).

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• Prior agreement doesn't = negotiable: 61 FLRA 554, 557

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Thank you! Ouestions? Evaluations Navigating the Negotiability Process 8/16/2017